

July 30, 2019

Dear Valued Customer,

Due to the increases in various raw materials, we are being assessed a surcharge from our suppliers. These surcharges must be passed along to all users of the grades to which they apply. They will go into effect with shipments as of **August 1st, 2019**. We will continue to monitor the situation and communicate any changes in surcharges when they occur.

Surcharge (Grade)	August 2019 Scrap Surcharge (\$/cwt)	Alloy Surcharges (Cr, Ni, Mo, V, Mn) (\$/cwt)
Carbon and Alloy Bars thru 1" and any stock which Banner must buy as CF before grinding	\$7.63	
Carbon and Alloy Bars over 1" thru 3.5"	\$6.63	
Large Carbon and Alloy Bars above 3.5"	\$7.63	
4140		\$3.00
4340		\$9.00
8620		\$4.00
10V45		\$3.00
Manganese (Applicable to all Carbon and Alloy grades)		\$0.37

We appreciate your business. Please do not hesitate to contact us with any questions or concerns.

Sincerely,

Erik Hansen
VP of Sales - Commercial

August 2019 Surcharge Letter