

December 15th, 2016

Dear Valued Customer,

Due to the increases in various raw materials, we are being assessed a surcharge from our suppliers. These surcharges must be passed along to all users of the grades to which they apply. They will go into effect with shipments as of **January 1st, 2017**. We will continue to monitor the situation and communicate any changes in surcharges when they occur.

Surcharge (Grade)	January 2017 Scrap Surcharge (\$/cwt)	Alloy Surcharges (Cr, Ni, Mo, V, Mn) (\$/cwt)
Carbon and Alloy Bars thru 1" and any stock which Banner must buy as CF before grinding	\$5.94	
Carbon and Alloy Bars over 1" thru 3.5"	\$5.25	
Large Carbon and Alloy Bars above 3.5"	\$5.99	
4140		\$1.44
4340		\$5.28
8620		\$2.28
10V45		\$.48
Manganese (Applicable to all Carbon and Alloy grades)		\$.20

We appreciate your business. Please do not hesitate to contact us with any questions or concerns.

Sincerely,

Justin Invergo
Purchasing - Commercial

January 2017 Surcharge
Letter