

February 18, 2016

Dear Valued Customer,

Due to the increases in various raw materials, we are being assessed a surcharge from our suppliers. These surcharges must be passed along to all users of the grades to which they apply. They will go into effect with shipments as of **March 1st, 2016**. We will continue to monitor the situation and communicate any changes in surcharges when they occur.

<b>Surcharge (Grade)</b>	<b>March, 2016 Scrap Surcharge (\$/cwt)</b>	<b>Alloy Surcharges (Cr, Ni, Mo, V, Mn) (\$/cwt)</b>
<b>Carbon and Alloy Bars thru 1" and any stock which Banner must buy as CF before grinding</b>	<b>\$.81</b>	
<b>Carbon and Alloy Bars over 1" thru 3.5"</b>	<b>\$.74</b>	
<b>Large Carbon and Alloy Bars above 3.5"</b>	<b>\$.76</b>	
<b>4140</b>		<b>\$1.18</b>
<b>4340</b>		<b>\$2.13</b>
<b>8620</b>		<b>\$1.17</b>
<b>10V45</b>		<b>\$.75</b>
<b>Manganese (Applicable to all Carbon and Alloy grades)</b>		<b>\$.03</b>

We appreciate your business. Please do not hesitate to contact us with any questions or concerns.

Sincerely,

Dave Simak  
Marketing Manager

March, 2016 Surcharge  
Letter